

A **LASTING** FOOTPRINT FOR **FUTURE** GENERATIONS



## LOCAL EXPERTISE

## GLOBAL STANDARDS

## Leaders in **Community Empowerment**

## Uplifting and Supporting Local Communities

# A Market Leader in Skills Development

## Customer-centricity

In everything We Do

# Innovation That Never Stands Still



# An Obsession with Quality Systems

## Highest Standards of Health and Safety

# Reliable Partners in Corporate Risk Management

## Ethics at the Heart of Our Business

## Passionately **Protective** of the **Environment**

# THE S SSUE

## Flagship Projects:

Community vendors meet the HSE standards required by ATS before getting certified and becoming suppliers.

ATS Supports Bié community with portable drinking water source.

Promoting child education in rural communities.

Use of organic manure to scale up vegetable production.

ATS team up with stakeholders to train farmers.

Typhoid and Basic Food Safety Training for Community food vendors in New Abirem Community.

ATS and client's joint action plan yields positive results .

Joint Support Plan for Kroziale Women.

Water well for Lomara Women farmers for irrigation in Perseus Sissingué.

Tabakoto Football Team receives 30 Jerseys from ATS.

ATS Promotes Education in Sissingué Primary School.

ATS and Solidaridad consolidate efforts to promote horticultural activities.

ATS invests over \$3.8 M in Newmont Goldcorp Ghana local-local Communities (Akyem & Ahafo).

Improving Poultry Production in the community of Gold Fields Ghana Ltd in Tarkwa.

Plans to minimize liquidity challenge of smallholder farmers.

ATS awarded for maintaining its CSR track record in the Kalumbila District.

Over 300 pupils from Angovia Primary School taken through good hygiene.

Farmers reaping the rewards of local savings and loan scheme.

ATS partners are trained by protein suppliers.

Fofana Services improves product packaging and delivery.

External stakeholder management training for ATS senior staff.

Members of Blédougou Federation receive farm inputs from ATS.

## ATS LEGACY QUICK FACTS

Training and Development : 1,081,081

Number of Local-local Suppliers: 346

Group Local-local Community Spend: USD \$ 118,134,393

Total Domestic Spend: USD \$ 204,528,899

Number of Local-locals employed 2,654

### \*ATS subscribe to the French SAPON II Law: Transparency, anti-corruption, compliance and economic modernization:

1. An employee code of ethical conduct.
2. An internal system of violation reporting.
3. Bribery risk mapping.
4. Client, supplier and intermediary assessments.
5. Financial accounting transparency controls.
6. Ongoing staff compliance training.
7. A punitive disciplinary regime and
8. Audited system of internal compliance controls

### \*Local-local:

Legacy activities that are limited solely to client community catchment zone. Anything outside the client catchment zone but within the country is termed Local.

### \*Mega Project:

In ATS Legacy parlance a Mega Project refers to a project initiated solely by ATS or jointly with other key stakeholders (Community vendors, NGOs, client etc) for the economic benefit of the people in the local-local communities.

*Note: This data is applicable only in sites or countries where Legacy Program operates.*





**\$120,120,147**  
**MILLION**  
**INVESTED INTO**  
**COMMUNITIES**





# Community vendors meet the HSE standards required by ATS before getting certified and becoming suppliers

**Kontunathey O.K Peter** Group Community Relations Manager

Allterrain Services (ATS) is committed to continuous improvement in its health, safety, and environmental (HSE) performance of its local-local vendors. We believe that such improvements are an integral part of the business and are a good business practice which contributes to building the confidence of our stakeholders and creating value. Ethically, we are committed to operating in a responsible manner in the environment and communities in which we live and operate in. Very often we engage with individuals or groups in the communities for the production of fruits, vegetables and proteins for them to become suppliers to ATS as well as the external market. We identify and document HSE related matters of community vendors throughout the business by undertaking risk assessments, medical checkups, hazard analysis and establishing critical control points and appropriate mitigation measures put in place to reduce the risk to as low as possible to ensure compliance with the required HSE standards.

In support of this ATS:

- Complies with all applicable laws, regulations, licenses and permits of community vendors in every country.
- Foster and encourage open and honest communication with suppliers, clients and other stakeholders to ensure that information regarding HSE is communicated effectively.
- Organizing HSE training and development programs for community vendors.
- Engages with vendors and accept feedback to ensure continual improvement through HSE system upgrades and reviews.
- Maintain documents and records including monitoring, validation, verification and risk assessments to ensure efficiency and accountability periodically.
- Establish and maintain a system of medical surveillance for all vendors.

After meeting basic HSE requirements, vendors are certified, and offered the opportunity to become suppliers to ATS. This eventually contributes to the sustainable development of our communities and helps conduct our activities based on decisions that recognize both short and long term HSE considerations.





## ATS Supports Biê community with portable drinking water source

### *Burkina Faso*

**Kibsa Sawadogo:** Community Relations Manager for Burkina Faso

Safe drinking water saves lives and ATS is making conscious efforts to support rural communities with improved water source. It has constructed a bore-hole water project for the people of Biê, near Hounde' in the Tuy Province of Burkina Faso and its surrounding communities at a cost of \$11,891. On October 6th, 2019 ATS at a ceremony, officially handed over the water project to the people of Biê'. In attendance at the ceremony were the Mayor for Hounde' (Boureima Gnoumou), General Manager for HGO (Christo Viljoen), and the Community Relations Manager of HGO (Nestor Boulou). The HGO Managers who were at the ceremony were highly impressed with ATS' readiness to support rural communities with basic needs. Present at the ceremony were also the Chiefs, and people of the Biê' community.

ATS' Project Manager, Ahmed Djoudier, said ATS would continue to support community livelihood enhancement initiatives for the betterment of the people. The people of Biê' community have assured ATS and everyone present that they will maintain the project for the rightful purpose. The Community Relations Manager for ATS Burkina Kibsa Sawadogo, said he would help the people to set up a committee to oversee the management of the proj-



## Promoting child education in rural communities

### *Burkina Faso*

**Kibsa Sawadogo:** Community Relations Manager for Burkina Faso

Formal education is the most powerful weapon that could be used to change a community and the key driver for economic development, ATS Legacy attaches great importance to it. However, some parents in the local communities find it difficult to support the education of their children due to financial constraints. To help minimize this scourge in

rural communities ATS donated school learning material to primary schools located in Sanbrado, Pousghin, Makanga, and Nedogo communities. A total of 15 children received donations at the Somisa Old Camp. Every child received a package of notebooks, a ruler, colored pencils, pens and a school bag. ATS' Project Manager for Somisa, Clinton Beyers, presented the items to parents who received them on behalf of the children. Present at the hand over were the Senior Coordinators for the Community, Christelle Fomeni, Community Councilors and the Chiefs, who warmly thanked ATS for supporting the children





# Use of organic manure to scale up vegetable production

## Zambia

**Enock Kawadza** : CRO for Mabiza

Farming activities in Mahwele community were mostly characterized by excessive use of agro-chemicals. Over 70% of the vegetables produced had pesticide residue that was exceeding the local health standards, which in turn had serious consequences as soils became degraded. In 2019, ATS initiated the idea of teaming up with key stakeholders in promoting organic farming in local-local communities. Community smallholder farmers now understand that the use of organic manure could be a marketing tool for quality production and better marketing of products.

The use of organic manure responds to the growing demand of population for healthy, fresh, tasty and nutritious food and this is done through multi stakeholder collaborative activities between ATS, the Ministry of Agriculture, Solidarity and SNV (the Netherlands Development Organization). The main objective of this venture is to scale up organic production by the local communities which is done by sharing knowledge and training among the locals. Since the inception of this initiative most residents and agro-entrepreneurs from the community have resorted to the organic farming approach. Apart from increased productivity, local farmers now have an increased demand from the open market. ATS, and its stakeholders have planned to extend similar agro-based initiatives to other communities within the client's community catchment zone.



# ATS team up with stakeholders to train farmers

## Zambia

**Mwape Kabwela**: CRO for KLM

ATS Kalumbila has partnered with Trident Foundation Limited, (TFL) with support from the Private Enterprise Program Zambia (PEPZ) and participation from the International Development Enterprise (IDE) in a series of training programs targeting six (6) communities of Kalumbila district (Shinengeni Settlement, Northern Settlement, Jiwundu Settlement, Kisasa, Musele and Kansansanzhi).

The training was targeted at Vegetable Farming Families with the aim to improve production of English Vegetables and create demand for supply to ATS.

The objective was to impart skills to participants to enable them to consider gardening as a Business, taking advantage of ready market for their produce. In total 120 farmers benefited from the training program..







# Typhoid and Basic Food Safety Training for Community food vendors in New Abirem Community

## Ghana

**Rey Ahianor:** Edmond-CRO Newmont Goldcorp

The Akyem Legacy Team in collaboration with Newmont Goldcorp, International SOS Clinic, and the Birim North District Assembly Health and Environmental Department organized a health education program on Typhoid Fever and Basic Food Safety Training for Food and Beverage Vendors within the New Abirem Community.

The main objective of this training was to educate vendors on the dangers associated with Typhoid and other food related diseases, and to build the expertise of community food vendors in the hospitality industry.

As part of the program, ATS and Newmont Goldcorp handed aprons, hairnets, disposable gloves and issued certificates of attendance to participants. It was a fruitful exercise and participants earnestly requested for similar training programs to be organized for them from time to time.

A total of \$772.94 was spent on the training program. Mrs. Charity Nti Mensah, one of the beneficiaries of the training called to congratulate the team and requested the training be conducted annually. A total of 170 community food vendors participated in the training program.



# ATS and client's joint action plan yields positive results

## Senegal

**Boubacar Cissier:** CRO ATS Resolute Mining Project



ATS and Resolute mining in Mako have set up joint plans to promote a sustainable Legacy program within the community. Both companies gathered technical and financial resources to invest in training development programs for the local-local small business holders to enhance the quality of their production and to help comply with their standards. This initiative was part of our plans to conform to the Senegal government policy of creating opportunities for community investments in training and guaranteed ready market supports for small business holders.



ATS and Resolute Mining have teamed up to organize a training session on local juice processing including fundamental Hygiene standards for the Niemeniké women cooperative specialized in the peanut production.

This was part of the diversification process initially planned for the group. The diversification plan has allowed the group to supply in addition to the peanut paste, the local juice such as bissap, monkey bread and ginger. According to president Aissatou Diakhité, this training helped them increase productivity and market support for their produce. Human livelihood is at the core of our common endeavour and therefore ATS and its key stakeholders will continue planning to execute similar development programs for the communities in 2020.





## Joint Support Plan for Kroziale Women

### *Ivory Coast*

**Michel Kouakoue:** CRO for ATS SMI-ITY Project

ATS and SMI-ITY continue to promote empowerment and development programs to improve ITY community stakeholder's living conditions. The main purpose for such teamwork is to raise the living standards of community households.

In October 2019 ATS and the Client (SMI-ITY) teamed up to mobilize and present 5 bags of cement, flooring and wall tiles, grinders of cassava, 4 sauce pans, 2 rubber pans, 8 aluminum pans and other material to support Kroziale women who have been trained to produce and supply Attiéké-Agbodjama with local dishes.

Members of the group were taken through training and development programs to sharpen their skills in safety awareness and standard compliance. ATS will place a monthly order of 300 kg of 'Attiéké-Agbodjama' from the women. In another development, ATS donated cleaning items such as buckets, brooms, aseptic and liquid soap to Kroziale Maternity Ward at the Kroziale Health Center. The ATS Operations manager at the time, Ceydric Oczachowski, commended the health center management for the good job delivered and had assured them of ATS' continuous support for the center to provide effective and efficient services.



## Water well for Lomara Women farmers for irrigation in Perseus Sissingué

### *Ivory Coast*

**Kouakou Joel:** Community Relations Manager Sissingué Project



Farming activity is one of the key occupations in the Lomara community. At a meeting with the leaders of Lomara Women group in July 2018, it was observed the women could not do all year-round farming due to poor water source for irrigation during the dry season. The Group Community Relations manager, Kontunathey O.K Peter, assured the women of ATS' support to promote their farming activities.

He said ATS would organize and provide them with a well for irrigation to sustain their vision of doing all year-round farming activities. Finally, ATS has constructed a well with a depth of over 25 feet for the women.

At a short ceremony on 13th July, ATS officially handed over the well to the leadership of the women group. The leader of the group, Mrs. Mme Bah Cissé on behalf of women, expressed their gratitude for the support received from ATS. She assured ATS' management team that they will put the facility to good use to sustain the all year-round production vision.





# Tabakoto Football Team Receives 30 Jerseys from ATS

## Mali

**Boubacar H. Cisse:**  
Community Relations Officer  
for Mali and Senegal

Sporting programs help people develop physically and mentally. ATS continues to provide support for sporting activities in local-local communities. In Tabakoto, ATS donated thirty (30) jerseys to the youth for their annual football games. The ceremony for the donation was done on 14th September 2019. ATS has supported community football teams in Tabakoto for the past few years through our long-standing partnerships with the community. Present at the ceremony were the community youth president, Diambéré Fasséga, and his football and management team, the local authorities, mayor representatives and ATS' management team including Diawara Souleymane (HR officer), Abdoulaye Dembélé (HSE Officer) and Boubacar H Cissé (Community Relations Manager).

The community leaders appreciated ATS' intervention programs such as youth entrepreneurial training and development, employment, market support, and sponsorship for sporting activities all gearing towards the growth and development of the youth in the communities. ATS Project Manager, Makhoulouf Hadjeb and some ATS staff went to support the Tabakoto team playing its semifinal match against the Linguekoto team at Djidjan, about 40 Kilometers from the Tabakoto project. At the end of the match, the Tabakoto team won against the Linguekoto team four goals to nil (4-0). ATS has assured Tabakoto and its surrounding communities of its continuous support for intervention programs such as these to build a healthier sporting community. After the match, Makhoulouf Djidjan (ATS' Project Manager), said "We will continue to focus on providing a safe and inclusive environment, where everyone can get involved"







## ATS Promotes Education in Sissingué Primary School

### *Ivory Coast*

**Kouakou Joel:** Community Relations Manager Sissingué Project

ATS understands the value of school and education for the children in our operational communities. As a way of solidifying our partnership with the communities we have identified a need to support and encourage children at primary level with the inputs, they need to improve their academic works. To end the academic year in a gleeful manner with Sissingué primary school, ATS and Perseus Mine joined forces on the 29th June 2019 and rewarded the best students who excelled academically with school learning items, materials such as books and slates. A total of 12 students received packaged school learning material for the next academic year. This program aims to encourage students to take seriously the task assigned to them which is to work hard for good results. Present at the ceremony were community leaders; 'Reeve Deputy', Community chiefs, youth representatives, and school management. The whole show ended joyfully with a meal offered to the guests by both ATS and the client. ATS will continue to support the workforce of tomorrow with the rightful skills and knowledge they need to compete and succeed in a modern economy and drive the growth that an economy needs to succeed.



## ATS and Solidaridad consolidate efforts to promote horticultural activities

### *Zambia*

**Enock Kawadza:** Community Relations Office for for Mabiza Resources Ltd

ATS is generating strategies on how smallholder farmers, and their wider communities could be empowered to articulate their development priorities, make informed choices and negotiate for equitable partnership with stakeholders to improve quality and increase their yields of their produce. The agricultural landscape in Zambia is dominated by smallholder farmers. ATS is making another move to integrate with Solidaridad, an NGO that solely supports horticultural production within the Mabiza Resources community catchment zone. It's for this reason that ATS and Solidaridad have linked to create opportunities for vegetable farmers to broaden their market support. Under this initiative, both

ATS and Solidirad will focus on adopting an alternative farming approach or method through advocacy and a lobby program. The use of chemicals such as fertilizer, pesticide, herbicide can have a negative impact on the environment, and therefore smallholder farmers in vegetable production would be trained in the use of organic manure. ATS and its NGO partner (Solidaridad) is engaging the community through various training programs in horticultural production. In addition, Solidaridad will supplement the efforts of the farmers by providing them with improved seeds and seedlings to suffice their supply to ATS. On the other hand, ATS will provide the needed market support for the farmers' produce.







## ATS invests over \$3.8 M in Newmont Goldcorp Ghana local-local Communities (Akyem & Ahafo)

### Ghana

**Kontunatye O.K Peter:** Group Community Relations Manager

ATS is recognised for its continuous supports for community livelihood enhancement programs. Over the past 3 and half years it has spent over \$3.8 Million in Ahafo Newmont Goldcorp Ghana, and Akyem Newmont Goldcorp Ghana projects in their respective mining concessions. This investment mainly centered on areas such as local-local procurement, training and development programs for community vendors, and social support and integration programs including support for youth programs, cultural & traditional activities. All this spending does not include direct employment investment in the communities.

Between 2016 and 2019, 1085 and 745 local-local community vendors, and entrepreneurs in hospitality businesses have benefited from a series of skills training and development programs organized by ATS Legacy Program in Ahafo, and Akyem community catchment zones respectively. These programs have provided participants with intense and engaging learning experiences that have helped them dive deep into key areas to develop a practical, and results-focused understanding of best practices and implementation. In addition, ATS provided diverse social support and integration programs for the communities. These among others include donations to the needy,

support for community cultural activities and programs, support for public institutions. As part of its support strategy for the farmers to strengthen their activities, its Legacy has deepened its partnership with key stakeholders such as the Traditional Authorities, District Assemblies (Asutifi Norther District Assembly, and Abirem North District Assembly), Food and Agriculture organization (FAO), Opportunity Industrialization Centre International (OICI) for their support, either in monetary value or their generosity towards Legacy Farmers. So far these community support programs by ATS have helped the people of the community to improve their living standards, feed their families, send their kids to school, and have now become self-reliant.

## Improving Poultry Production in the community of Gold Fields Ghana Ltd in Tarkwa

### Ghana

**Samuel K. Malmwene:** Community Relations Manager-Ghana



Two farmers from Gold Fields Ghana Ltd, Tarkwa Primary stakeholder communities were engaged in poultry production. Given the seeming benefit of ready market for poultry products (eggs), the lagging behind of poultry production within the area is being averted. The established poultry projects; Nana Yaw Poultry Farm and Malik Farms have significantly increased the number of birds from 1,200 to 5,250 and 400 to 2,500-layer birds respectively within a space of two years since their association with the Legacy Program.

It is also worth noting that one of the farmers (Nana Yaw Poultry Project) have shifted away from the rudimentary approach of poultry farming to a modernized chicken cage system.

The linkage of these poultry businesses to the end-market buyer ATS, has amplified their passion to increase production to meet demand requirements albeit the capital intensity. This outstanding scale-up in production is a testament of the poultry market being laden with opportunities within Tarkwa and its environs. But for the timely provision of repository market information by the Legacy Program, these opportunities would have gone untapped. The farmers now produce to meet ATS demand supplies and the external market hence providing the nutritional needs of the community populace.



## Plans to minimize liquidity challenge of smallholder farmers *Zambia*

**Biwedy Sepetiya:** Community Relations Officer for KLM

Kalumbila Minerals (KLM) local-local smallholder farmers have benefited from livelihood enhancement programs initiated by ATS, and its working partners for the past few years. But the smallholder farmers who are the target beneficiaries of these initiatives have been facing financial liquidity challenges and therefore could not have access to quality seeds, fertilizers, and equipment in order to improve on productivity. It is from this background that the ATS Legacy team Zambia in partnership with other stakeholders such as International Development Enterprises (IDE) and Financial Services Deepening Zambia (FSDZ) have initiated a project called Pilot Credit Guarantee Scheme (PCQS).

This project will avail opportunities to the farmers to have access to financial support from the Bank through invoice discounting loans within 48 hours. All stakeholders including ATS, Investrust Bank, International Development Enterprise (IDE) and Financial Services Deepening Zambia (FSDZ) have all agreed to the terms and conditions of the PCQS initiative at a ceremony organized on Tuesday 19th of March, 2019 in Lusaka. Present at the ceremony were the Managing Director for Investrust Bank, Simangolwa Shakalima, Country Director for IDE, Silvester Kalonge, and Country Director for FSDZ. Truly, ATS Legacy is the real deal towards poverty reduction in our communities.





## ATS awarded for maintaining its CSR track record in the Kalumbila District

### Zambia

**Biwedy Sepetiya:** Community Relations Officer for KLM

The 2019 Labour Day celebrations took place at Manyama Primary School, on May 1st, 2019. A number of companies under Kalumbila district, including ATS participated in the labour Day celebration. ATS was honoured for recognizing and awarding the efforts of its employees for the past few years. The event was graced by the secretary of the North Western Province, Ephraim Mateyo, and the District Commissioner for Kalumbila District, Robinson Kalota. At the ceremony, ATS awarded 7 of its employees with items such as cooking stoves and certificates from various departments. Companies were also honoured for their contributions towards the development of Kalumbila District, Barrick

Lumwana Copper Project and First Quantum Minerals Kalumbila Mine, were honoured as the Main Contributors and Sponsors in the District, Lumwana Trust and Kalumbila Foundation for their continued corporate social responsibility and ATS as the most improved Institution in providing support to the District as well as the Labour Day Event.





## Over 300 pupils from Angovia Primary School taken through good hygiene *Ivory Coast*

**Kouakou Joel:** Community Relations Officer for Perseus Sissingue

The practice of good hygiene in schools and communities should be everyone's responsibility because it helps to prevent the spread of diseases such as diarrhea and malaria among pupils. It has been the vision of ATS to ensure there are sustained hygienic practices in primary schools. A Hygiene awareness program was organized for a primary school on the 6th of May 2019 in the Angovia Community. Over 300 school pupils were taken through the fundamentals of good hygiene practices. They were sensitized on the significance of good hygiene practices like

hand washing, cleaning of the environments, personal hygiene and grooming and good laundry practices. Participants were cautioned on the need to sustain such practices to ensure good hygiene practices. In addition, ATS donated cleaning items such as waste bins, and brooms to the school. The school authorities were highly impressed with the education received from ATS and had vowed to maintain good hygiene practices for their own welfare. The headmaster of the school, Mr. Yoboue' pleaded for similar health programs to be organized for the pupils in future.



## Farmers reaping the rewards of local savings and loan scheme *Sierra Leone*

**Mohammed Daramy** Community Relations Officer for Sierra Rutile

The local savings and loan scheme initiated by ATS' Legacy Program in 2017 has started producing remarkable results for the Gbotima Farmers Federation in the Rutile project. A key deliverable achieved by the initiative in the month of February is that the farmers' association has given out its first loan to eight (8) of its members a total sum of SLL 7,500,000 to improve or sustain their farming activities. Each loan taken by members will be repaid in a period of six (6) months with a 10% interest rate. The local savings and loan scheme is accessible,

affordable and very much flexible for repayment by the local farmers compared to other types of loans from formal institutions like banks which are secured through collaterals. In January 2019, the association also did a bulk purchase of assorted vegetable seeds and chemicals which were re-sold to the members at a cheaper price with a 10% mark-up on the cost price.







## ATS partners are trained by protein suppliers

### *Sierra Leone*

**Kibsa Sawadogo** Community Relations Officer, Bissa Project

Relwende Butchers Group, and NotreDamedesMerveilles, both protein businesses located in Sabce' and Kaya communities respectively have been engaged to supply ATS protein products such as beef, pork, goat etc. Before their partnership initiative, the suppliers lacked the needed skills to process and supply ATS with their products. This significantly reduced their market share and competitiveness, thus preventing the growth and development of their businesses. ATS, through its Legacy Program partnered with SANGARE Cheick Ahmed consult to

periodically organize training and development programs for these suppliers, purposely to expand their market share. Suppliers were taken through meat cutting, packaging, storage, and transportation. They were also given training in areas such as hygiene standards for protein business as well as Health, Safety, and Environment. They are now better equipped to offer more professional services and have bigger market share.



## Fofana Services improves product packaging and delivery

### *Ivory Coast*

**Kouakou Michele** Community Relations Officer for Endeavour ITY

Fofana Services, a poultry farm located at Ouyatouo community, has already benefited from ATS' HSE training and regulatory services to sharpen its skills in layer production for higher productivity. When the birds started laying eggs it was observed that the farm did not have crates for packaging and delivery. Therefore, ATS donated 35 egg crates on 16th January 2019 to the farmer. The owner of the poultry project was very impressed with the initiative. The project has already started supplying ATS with its produce.







## External stakeholder management training for ATS senior staff

**Kontunatey O.K Peter** Group Community Relations Manager

As part of the Community Relations Department's plan for 2019, a training program under the theme "Creating sustainable value for ATS key stakeholders, in the global perspective", was organized for ATS' senior staff including Regional General Managers, Country Managers, Operations Managers, HR, HSE, Procurement, and Finance Managers. Ivory Coast, Burkina Faso, Mali, and Guinea have had their share of training so far. The training program was mainly designed to help participants strengthen and improve their overall understanding of how to identify, scrutinize, and create value for all ATS external stakeholders (clients, traditional authorities, government, community vendors, organized community youth, NGOs etc.) in a project.

The training was aimed at helping participants understand current trends (local and global); including emerging mandates from everyone regarding stakeholders and how to equally satisfy them. In an address to the participants, the ATS Business Development Director Sharon Beulich, said everyone should take this training seriously since it would help unearth global leading practices to develop an effective stakeholder value creation strategy, and how to monitor, measure, and report on it. In his opening address, the Regional General Manager for Burkina Faso, Mali, and Senegal, Amar Ghezali said "The training has come at a perfect time whereby every ATS senior manager can participate".

In his presentation, the training facilitator, Kontunatey O.K Peter, said "Analyzing stakeholder needs and interests will help us understand the motives and cultural influences of all the major external stakeholders, and offer them due attention and make them feel important. We are hopeful participants. After the training we will invest time in identifying and creating sustainable value for all external stakeholders in every project. ATS remains dedicated to providing auxiliary support, tracking progress and celebrating transformative change triggered by its stakeholders. The same training program will be organized for other Senior Managers in Ghana, Sierra Leone, Zambia, DRC, Mozambique and other countries that we operate in".







# Members of Blédougou Federation receive farm inputs from ATS

*Mali*

**Boubacar Cisse** Community Relations Manager for Mali



The Blédougou Federation is a union of more than 100 fruit and vegetable farmers including men, women and youth, all members of Finkoa, Massigui, Domba, Zantiebougué. The group benefits from technical and financial support provided by the United States Agency for International Development (USAID) in collaboration with the World vegetable centre for Sikasso (AVRDC) International, a Non-government Organization responsible for fighting hunger in rural communities. After training sessions organized for the farmers and their adherence to the ATS-Morilla health and safety procedures, they signed their first contract and started supplying fruit and fresh vegetables including tomatoes, potatoes, onion and lettuce produced from their market gardens. Apart from the training sessions, ATS presented farm inputs such as water cans, fertilizers, insecticides to support the in optimizing their production. The support from ATS had a great economic and social impact on the members' livelihood.



According to Sohiri Mariko, the president of the Federation, members of the group had, within six months, supplied ATS with their farm produce to the value of \$ 66, 275. Members of the federation, and the client were highly stunned at ATS' efforts in supporting community development programs and encouraged that we should sustain such social support and integration programs.



